

#### EMPLOYEE JOB DESCRIPTION

Job Title: Coordinator of Stewardship, Development and Marketing

**Reports To:** Director of Operations

## **General Summary of the Position:**

The Coordinator of Stewardship, Development and Marketing is responsible for creating and directing strategies which drive our stewardship initiatives and promote the advancement of our Parish and School.

#### **Essential Functions:**

Establish an effective working relationship with staff, parishioners and outside organizational leaders to deliver on three main areas of the role:

#### 1. Stewardship

- Lead annual stewardship drives (Parish and Catholic Ministry Appeal) and other parish fundraising efforts
- Oversee the efforts of our Stewardship/Tithing Committee
- Collaborate with Diocesan resources to provide effective communication and results.
- Prepare budgets and assist Accounting with monitoring contributions.
- Assist the Pastor in delivering effective communications around the request for and results of donor contributions.
- Identify and/or assist with grant writing opportunities.

### 2. Development

- Develop and nurture relationships with top supporters of the parish and school.
- Oversee marketing efforts tied to school alumni and families; promote activities and advancement opportunities.
- Develop and implement comprehensive strategies to maximize school enrollment and student retention, including open house and enrollment programs.
- Contribute pertinent information for the parish bulletin, website and both the parish and school newsletters.

## 3. Marketing

- Drive strategies to promote and maximize school and parish family participation in:
  - a. Corporate Match Program
  - b. Choice Voucher and Scholarship Granting Organization (SGO) programs
  - c. Planned Gifts, Education Endowments and other tax advantaged programs
  - d. Mardi de Montfort, Walkathon, Fall Festival and other parish fundraising events



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# Knowledge, Skills, Abilities and Other Characteristics:

- College degree (preferred marketing or communication emphasis); strong written, verbal and communication skills.
- Two or more years of marketing, program development and/or fundraising experience.
- Knowledge of stewardship principles practiced within the Catholic Church.
- Practicing Catholic in good standing, committed to upholding Catholic Church teachings.